



WHAT'S NEW IN FANTINI'S GAMING SHOW RECAP

FOR THE WEEK ENDING NOVEMBER 20, 2020

INTRODUCTION

Fantini's Gaming Show is a unique website that takes the trade show floor and moves it online, where exhibitors can take advantage of presenting and selling products, showcasing photos and video demos, as well as sharing any related news or events.

Fantini's Gaming Show allows all companies – big and small – to exhibit alongside one another while reaching so many executives and influential people in the gaming industry.

This weekly report breaks down news and products that exhibitors have added to their e-Booths in the past week and a link to each company's virtual exhibit. Visit these often as new products and announcements are posted daily.

For more information, rates, and how your company can become an exhibitor contact: Dee Wild-Shyver at DWild@FantiniResearch.com.

RECAP

Buzz Creative Group has innovative and safe ideas for marketing events that will bring fun to your casino but still keep in line with social distancing.

Monthly promotions for cash prizes, dinner with Elvis and Dueling Pianos are just a few of the innovative marketing ideas that Buzz can do to help get customers safely to your properties.

<https://www.fantinisgamingshow.com/exhibitors/1774-buzz-creative-group->

Fantini Research posted three new videos to its *Emerging Insights* interview service.

- Tim Minard, CEO of Eclipse Gaming Systems, discusses the advantage of the Class II markets and potential to enter Class III and other markets.

- Randy Sampson, CEO of Canterbury Park talks about the mixed-use real estate development at Canterbury Park racetrack as a way of diversifying his business, his company's handling of COVID and Canterbury's most famous investor, Mario Gabelli.

- Charlo Barbosa, founder and CEO of GoodGamer, discusses his plans to grow his development stage company into a publicly held eSports giant starting with the surprising market of India.

Emerging Insights is a service of one-on-one interviews focusing on young companies, new technology and emerging trends in the gaming industry.

These and other previously posted videos in the series are at <https://www.fantiniresearch.com/conventions/emerging-insights.html>.

Fantini Research added two more videos to its Cavalcade of Innovation series.

Aristocrat shows the Clear system for health, safety, social distancing, and cleaning and the Cash Express Luxury Line of games.

GAN demonstrates the Real Money Casino app, its social casino platform, and RMG Sportsbook Platform.

Cavalcade of Innovation is a year round video series featuring new products.

These videos and others are at <https://www.fantiniresearch.com/conventions/cavalcade-of-innovation.html>.

<https://www.fantinisgamingshow.com/exhibitors/134-fantini-research>

GAN is purchasing Malta based online gaming platform company Vincent Group, whose flagship brand is Coolbet, for €149 million.

Coolbet is a B2C iGaming operator with established presence in northern Europe, Canada, and Latin America, and also runs online sports betting.

The acquisition should close in the first quarter of next year pending all regulatory approvals.

<https://www.fantinisgamingshow.com/exhibitors/10-gan>

IGT signed a seven-year contract with the Nebraska Lottery as its primary vendor for instant and draw-based games and services. The contract runs through June 30, 2028 and comes with three two-year extensions.

The agreement calls for an upgrade for the draw-based system to IGT's Aurora solution with terminals being supplied to over 1,200 retailers throughout the state.

IGT has been serving the Nebraska Lottery since 1994.

IGT will continue supplying its PlayCasino content, PlayRGS digital platform and IGT Connect integration layer to Norway's lottery operator Norsk Tipping.

IGT will also supply third-party games through NetEnt Malta and ELK AB Studios.

The contract, effective February 2021, will run for three years with a one-year extension offer.

IGT first became a supplier to Norsk Tipping in 2012.

IGT has been recognized as one of the highest-ranking participants in the All-In Diversity Project's 2019 All-Index report, having received the second highest score out of 100.

The AIDP annual report measures the global gaming and betting industry's progress toward inclusion in the workplace.

<https://www.fantinisgamingshow.com/exhibitors/12-igt>

Inspired Entertainment. Welcome Break, a motorway service operator in the UK, has extended its contract with Inspired's Playnation for five more years.

During the first year, Playnation will upgrade the existing games and systems.

<https://www.fantinisgamingshow.com/exhibitors/13-inspired-entertainment->

Novomatic's interactive division Greentube entered Belarus with online casino operator GrandCasino.

Popular titles from the Gaminator's slots series, Book of Ra, Lucky Lady's Charm and others are already available with more of Greentube's games to be integrated soon.

Novomatic is supplying myACP casino management system to Casino Corfu in Greece.

Covering 111 slot machines and 15 table games, the myACP system processes and reports accounting, modules, player tracking with loyalty club, live gaming and secure cashless operations.

Novomatic. StarGames, the online gaming site of Novomatic's interactive division Greentube, is applying for a nationwide license in Germany once online regulation goes into effect in July.

The division has licensed online operations in the German state of Schleswig-Holstein.

Greentube Malta, which owns the StarGames brand, will be the operator. The company is currently applying for a Malta Gaming Authority license and will also apply for a German online gaming license when available.

Novomatic. Steven Batchelor-Manning has been promoted to Director of Games Technology for interactive division Greentube.

Batchelor-Manning has over eight years with the company where he helped develop the RGS platform.

He will be entrusted with driving the company's technology as it prepares a new iGaming platform.

<https://www.fantinisgamingshow.com/exhibitors/20-novomatic>

TransAct Technologies is supplying its Epic Printers to Circa Resort in Las Vegas.

The Epic 950 and Epic Edge have been installed on all 1,350 slot machines at the property that celebrated its opening on October 28th.

<https://www.fantinisgamingshow.com/exhibitors/532-transact-technologies>

CURRENT EXHIBITORS

www.FantinisGamingShow.com



Fantini's Gaming Show is a division of Fantini Research, publisher of Fantini's Gaming Report, Fantini's Public Policy Review, and the National Revenue Report, and more. www.FantiniResearch.com.

T110320/ds

Fantini's Gaming Show is sponsored by GAN
<https://www.fantinismgamingshow.com/exhibitors/10-gan.html>

GAN™