



WHAT'S NEW IN FANTINI'S TRADE SHOW RECAP FOR THE WEEK ENDING AUGUST 28, 2020

INTRODUCTION

This weekly report breaks down news and products that exhibitors have added to their e-Booths in the past week and a link to each company's virtual exhibit.

Visit these often as new products and announcements are posted daily.

Please feel free to share this recap and information with those you feel will benefit.

More information about Fantini's Gaming Show is at the end of this report.

To become an exhibitor, contact Dee Wild-Shyver at DWild@FantiniResearch.com.

WELCOME NEW EXHIBITOR

Konami – A subsidiary of Tokyo based Konami Holdings Corp., Konami Gaming is a games, management systems and technology company serving the casino industry.

Konami Gaming has offices in Las Vegas, New York and El Segundo, California.

With locations throughout the world, Konami Holdings' businesses include digital entertainment, amusement machines, sports and fitness clubs, real estate and others.

<https://www.fantinisgamingshow.com/exhibitors/281-konami-gaming-inc..html>

RECAP

Ainsworth published a business update prior to releasing its fiscal year results.

Subject to audit, Ainsworth expects full year results of:

- Revenue at \$149 million.
- Adjusted EBITDA of A\$2.9 million.
- Adjusted net loss of A\$34 million.
- Net debt as of June 30, 2020 of A\$17.5 million.

<https://www.fantinisgamingshow.com/exhibitors/9-ainsworth.html>

Aristocrat has entered the Illinois slot route business supplying video gaming terminals with a suite of games custom-designed to meet the state's regulations.

The eight-game multipack suite includes Aristocrat's popular Buffalo title. Over 300 VGTs have already been placed in Illinois since beginning in July.

<https://www.fantinisgamingshow.com/exhibitors/11-aristocrat.html>

The Buzz Creative Group explains how using a brief to work with your marketing team helps keep the direction and vision of the client's needs open for communication for clarifications and objectives.

Having a brief helps the teams get started on building a high quality well designed project with clear visions of everyone's expectations.

<https://www.fantinisgamingshow.com/exhibitors/1774-buzz-creative-group-.html>

GLI has promoted Karen Sierra-Hughes to Vice President of Latin America and Caribbean where she will oversee land-based, lottery and online gaming matters in these markets.

Sierra-Hughes has been with GLI since 2004. Previously, she was a lawyer in the Republic of Panama and then legal director of the Panama Gaming Control Board.

GLI's Bulletproof Academy has earned the 2020 Bronze Award for its Sports Betting Basics course by the Brandon Hall Group HCM Excellence for Best Unique or Innovative Learning and Development Program.

Through e-Learning technology, Bulletproof Academy teaches basic elements of sports betting and its challenges.

<https://www.fantinisgamingshow.com/exhibitors/216-gli.html>

IGT has created Trading Team, its own in-house Odds Making Team for the US sports betting market.

Adding the team enhances IGT's attraction for all of its PlaySports platform offering an all-in-one solution for operators looking for a single sports betting service.

Trading Team will provide 24/7 oddsmaking for pre-game and in-play bets.

<https://www.fantinisgamingshow.com/exhibitors/12-igt.html>

Konami highlighted the success of its All Aboard slot series in limited launched locations. The linked progressive game has shown increased performance at casinos with operations doubling within six weeks of its initial start.

All Aboard is a multi-level progressive with multi-denomination options and two base game themes. Currently a limited release, Konami is looking to expand throughout North America, internationally, and online.

Konami debuted the All Aboard series on its new DIMENSION 49j cabinet.

<https://www.fantinisgamingshow.com/exhibitors/281-konami-gaming-inc..html>

Novomatic. To better assist with social distancing and safe hygiene on the gaming floor, Novomatic has released two new software updates to the myACP Casino Management System.

The system now features Disinfection Lock, a lock/unlock process that will automatically shut down a game after a player's session has ended. It then alerts staff to come and clean the machine for the next patron.

Neighbour Machine Lock allows operators to automatically lock out the machines around one that is currently being played, thus creating for social distancing.

<https://www.fantinisgamingshow.com/exhibitors/20-novomatic.html>

Scientific Games will be supplying its sports betting suite and trading services to the Netherlands' national lottery, Nederlandse Loterij.

Sci Games also provides Nederlandse with its instant lottery games.

Having launched six sportsbooks over the last eight weeks Sci Games provides sports betting solutions to 24 lotteries throughout the world.

Scientific Games. One lucky winner at the Bellagio in Las Vegas won a \$3.9 million jackpot while playing the Dancing Drums Explosion slot game.

The wide area progressive is part of Sci Games' Cash Connection WAP link and is the top indexing WAP slot in North America for 10 consecutive months, as calculated by Eilers-Fantini Central Game Performance Database.

<https://www.fantinisgamingshow.com/exhibitors/17-scientific-games.html>

Table Trac has signed a contract with Strategic Gaming Management for its CasinoTrac management system to replace the current one at Big Wheel Casino in Lovelock, Nevada.

CasinoTrac's system will provide the casino with new ways for its Players Club members to win extra rewards.

<https://www.fantinisgamingshow.com/exhibitors/1722-casinotracs.html>

TransAct Technologies has partnered with ESHA Research to integrate its R&D nutritional software with TransAct's BOHA! Ecosystem.

ESHA is a software, technology and database company focusing on the food service industry.

With the combined use of Genesis R&D and BOHA!, vendors can create custom recipes, calculate nutritional analysis, and print FDA-mandated labels.

<https://www.fantinisgamingshow.com/exhibitors/532-transact-technologies.html>

CURRENT EXHIBITORS

www.FantinisGamingShow.com



ABOUT FANTINI'S GAMING SHOW

Fantini's Gaming Show is a unique website that takes the trade show floor and moves it online, where exhibitors can take advantage of presenting and selling products, showcasing photos and video demos, as well as sharing any related news or events.

Fantini's Gaming Show allows all companies – big and small – to exhibit alongside one another while reaching so many executives and influential people in the gaming industry.

For information about the virtual trade show, rates, and how your company can become an exhibitor contact: Dee Wild-Shyver at DWild@FantiniResearch.com.

Fantini's Gaming Show is a division of Fantini Research, publisher of Fantini's Gaming Report, Fantini's Public Policy Review, and the National Revenue Report, and more. www.FantiniResearch.com.

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<https://www.fantinisingamingshow.com/exhibitors/10-gan.html>

